

# MATTIA ANTONIO CIANCA

BEST SOMMELIER OF ITALY  
BEST SOMMELIER OF AUSTRALIA



## CONTACT



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Bordeaux

## SUMMARY

Award-winning international sommelier and beverage strategist with 15+ years of leadership in luxury hospitality, wine export, and premium beverage programs. Proven track record in developing world-class wine lists, directing multicultural teams, and achieving international acclaim. Recognized for leading programs at Michelin-starred and globally ranked venues. Seeking a Beverage Director role to leverage global expertise and drive excellence.

## SKILLS

### PROFESSIONAL

- Wine List Conception
- Champagne Market Expertise
- Export Strategy & Logistics
- Beverage Program Development
- Wine & Beverage Education
- Staff Training & Leadership
- Barrel Trading & Sustainability
- WSET & CMS Curriculum Mastery
- High-End Customer Experience
- Multilingual Communication
- ASI Sommelier Excellence
- Global Sommelier Competition Experience

## WORKING EXPERIENCE

### CO-FOUNDER - CELLAR 33

Bordeaux, France | Feb 2023 - Present

- Established an international export and marketing agency specializing in the wine and beverage sector.
- Led strategic planning, business development, and client operations.
- Built partnerships with global stakeholders and positioned the company as a trusted intermediary in the wine industry.

### FOUNDER - M.A.C. WINE SERVICES

Bordeaux, France | June 2020 - Present

- Export management for wine producers with a focus on Champagne markets worldwide.
- Providing logistics support and a second life for barrels through trading.
- Curate and distribute a premium selection of Italian, Spanish, Austrian, and French wines to high-end wine bars and restaurants across France.
- Consulting and wine list creation along with staff training upon demand for hospitality groups, restaurants, and other buyers.

## EDUCATION

### MASTER SOMMELIER DIPLOMA (CANDIDATE)

Court of Master Sommeliers  
2025 - London

### DIPLOMA ASI (GOLD)

Association de la  
Sommellerie Internationale  
2018 - Sydney

### ADVANCED SOMMELIER CERTIFICATE

Court of Master Sommeliers  
2016 - Hong Kong

### WSET LEVEL 4 DIPLOMA

Wine & Spirit Education Trust  
2016 - Melbourne

## ACHIEVEMENTS

### REPRESENTED ITALY IN BEST SOMMELIER OF THE WORLD

2023 - Paris

### BEST SOMMELIER OF ITALY

2019 - Milan

### BEST SOMMELIER OF AUSTRALIA

2017 - Melbourne

### SEMIFINALIST BEST SOMMELIER OF ASIA & OCEANIA

2018 - Kyoto

### FINALIST SOMM 360

2018 - Montreal

### THIRD PLACE BEST YOUNG SOMMELIER OF THE WORLD

2015 - Adelaide

## WORKING EXPERIENCE

### WINE DIRECTOR - ALEXANDER IL GUSTO ANTICO

Cortina d'Ampezzo, Italy | Feb 2019 - May 2020

- Built and managed a premium beverage program with a super exclusive by-the-glass offering.
- Developed exclusive imports and trained staff on high-end service.
- Managed relationships with over 50 wine and spirits suppliers.
- Coordinated editorial coverage and tasting sessions with international journalists.

### HEAD SOMMELIER - DINNER BY HESTON BLUMENTHAL

Melbourne, Australia | Feb 2017 - Oct 2018

- Managed and maintained the wine list, cellar, and inventory for a program featuring over 2,000 references.
- Created a Coravin-based wine-by-the-glass program with 150 selections.
- Developed an award-winning beverage program recognized for innovation and excellence.
- Oversaw beverage staff education and training for a team of 50 front-of-house professionals.
- Managed supplier relationships with over 100 vendors to secure exclusive and high-quality products through strategic partnerships.

### HEAD SOMMELIER - ATTICA

Melbourne, Australia | May 2015 - Jan 2017

- Directed beverage operations at one of the World's 50 Best Restaurants.
- Developed a 3-tier pairing system (including non-alcoholic pairings).
- Managed an internationally awarded wine list, cellar logistics, and inventory.
- Led staff training programs in wine knowledge and service.
- Maintained supplier relationships to ensure premium product selection.

### SOMMELIER - ATTICA

Melbourne, Australia | May 2013 - Apr 2015

### EARLY CAREER ROLES (2008-2013)

- Commis Sommelier, Galileo Buona Cucina — Perth
- Restaurant Manager, Maretti Caffè Cucina — Perth
- Manager/Owner, C'era Una Volta Il Chiosco — Rieti